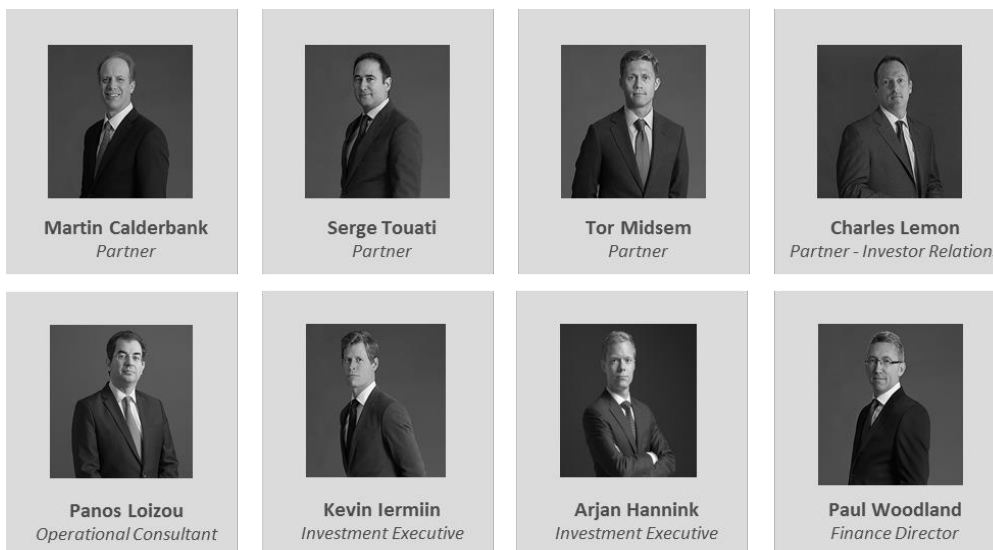


Agilitas was founded in 2010 to focus on making transformational private equity investments in defensible businesses. In previous roles the team members had previously invested €1.5bn in 28 private equity transactions across Europe.



### Investment Focus:

- Transformational investments in defensible businesses
- Particular focus on regulated sectors
- Pan European mid-market - enterprise values €50-300m

### What we like:

- Defensibility through high barriers to entry, significant market share, long-term customer relationships
- Regulation, licensing and certification in sectors with a stable and positive regulatory environment
- A Pan-European view but where market features are local
- Complexity of business model, of transaction, of ownership structure where a creative or differentiated approach is required
- Opportunity for business transformation: acquisitions, disposals, new market entry, new product development and operational optimisation
- Strong, entrepreneurial management with a desire to transform their business.

### Example Sectors:

- |                           |                             |
|---------------------------|-----------------------------|
| • Aerospace and Defence   | • Business Support Services |
| • Energy, Public Services | • Security and Safety       |
| • Healthcare and Pharma   | • TMT                       |

### Agilitas 2013 Fund Portfolio – “Needs not wants”

- **Recover Nordic** – the leading provider of damage control services in Scandinavia
- **Impetus** – a leading waste management business in the North of England
- **Ionisos SA** – the leading French supplier of sterilisation services to the healthcare industry
- **MH Gruppen** - a leading environmental services company in Denmark

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